



POST GRADUATE DIPLOMA IN MANAGEMENT - BANKING AND FINANCIAL SERVICES (PGDM-BFS) 2026-2028

2 Years | Full-Time | Residential Programme

SCHOOL OF MANAGEMENT OF FINANCIAL INSTITUTIONS
(SoMFI), MDI GURGAON

INFORMATION BROCHURE

DIRECTOR'S MESSAGE



Prof. Arvind Sahay Ph.D.
Director, MDI Gurgaon

Dear Prospective Students,

The Banking and Financial Services (BFSI) industry stands at the forefront of global economic transformation. Valued at nearly **\$30 trillion worldwide by 2025**, and with India's sector expanding at a **10–12% annual growth rate**, BFSI offers unmatched opportunities for those ready to lead in this dynamic domain. India alone is projected to add **250,000 permanent jobs by 2030**, with global capability centers (GCCs) and digital-first banking creating new avenues in Tier II and III cities as well as international markets. Here at MDI Gurgaon, we would like to contribute to the development of the financial sector in India so that it is able to make a contribution to Viksit Bharat – no nation has achieved developed status without a robust international caliber financial system. As we move into the next phase of our journey, we are pleased to announce that MDI Gurgaon has been placed #9 in the Management category of the NIRF Rankings 2025, released by the Ministry of Education, Government of India and are ranked at #72 in the world by Financial Times in masters in management. This global recognition supports our commitment toward internationalisation, sustainability, and innovation. We also have a ranking of #61 globally (#3 in India) in Financial Times for Custom Executive Education in 2025.

We have also achieved the Triple Crown Accreditation with AACBS, AMBA and EQUIS this year 2025 - a testimony to our unwavering commitment to academic excellence, impactful research, and sustained industry relations while building leaders who make a difference in the society. MDI Gurgaon has launched the PGDM-BFS (Banking and Financial Services) program to stay at the forefront in skilling future leaders in global banking and financial services sector and to prepare you for this exciting opportunities BFSI industry has in future. The program PGDM-BFS blends academic rigor with industry relevance, equipping you with advanced skills in financial services like **credit risk management, treasury and fixed income markets, corporate banking, debt markets, corporate finance, financial consulting, data and analytics, programming and machine learning and artificial intelligence, fintech innovation, compliance, and ESG finance**. You will gain the ability to analyze complex financial systems, design innovative solutions, and lead organizations through digital and regulatory transformation.

The strength of PGDM-BFS lies in its **integration of global best practices with Indian market realities and its mapping with job roles in the BFSI sector**. Through case studies, industry projects, expert speakers from industry and global faculty and exposure to BFSI leaders, you will develop competencies that recruiters value most—strategic and critical thinking, digital and data fluency, understanding of banking and financial services sector, customer centric and risk-aware decision-making. Choosing our PGDM-BFS means positioning yourself at the intersection of global finance and technology, ready to contribute to largest financial centres and institutions that drive growth, resilience, and innovation.

I invite you to join us in shaping the future of BFSI, and in building careers that will thrive in both Indian and global markets.

Warm Regards,
Director, MDI Gurgaon

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ABOUT MDI GURGAON

MDI Gurgaon is accredited by the following international bodies:

- Association to Advance Collegiate Schools of Business (AACSB), USA
- Association of MBAs (AMBA), London
- EQUIS Accredited

Its programmes are approved by the All India Council for Technical Education (AICTE).

MDI Gurgaon has been consistently ranked among the top B-schools in various ranking surveys conducted by agencies and publications like:

- National Institutional Ranking Framework (NIRF)
- Business World
- Business Today
- The Week
- Business Standard

Located in the business hub of Gurugram, MDI Gurgaon provides a unique corporate connect to the student community.

The residential nature of MDI Gurgaon's programmes provides opportunities for teamwork and continuous learning on campus with round-the-clock access to state-of-the-art infrastructure. Over 700 new members join the MDI alumni network every year.

Research by MDI Gurgaon faculties is published in reputed national and international journals.

HIGHLIGHTS OF MDI GURGAON

- **3rd** Oldest Business School in India since 1972.
- **Triple Crown** B-School Accredited by AMBA, AACSB & EQUIS.
- **9th** in the Management category of the NIRF Rankings 2025.
- Ranked **42nd** in ASIA by QS Ranking (Global MBA Ranking) 2024.
- Ranked **#72** in FT Masters in Management (MiM) Rankings 2025.



CORE VALUES

MDI Gurgaon inculcates core values that direct its vision and mission to attain excellence and sustain innovation.

ACCOUNTABILITY: MDI Gurgaon shall ensure accountability to all its stakeholders rooted in internal management and external adherence to law and society norms.

TRANSPARENCY: MDI Gurgaon shall operationalise transparency as the ability of individuals in the organisation to be responsive, productive, and innovative.

TRUST: MDI Gurgaon will seek to earn interpersonal trust by adopting governance practices reinforced with policy and on process-based decision making.

INCLUSION: MDI Gurgaon will promote non-discrimination practices for all sections of society that advance cohesion and diversity as affirmative action.

EMPATHY: MDI Gurgaon shall foster a culture of care and co-create skills for everyone to move towards their professional goals.



VISION

MDI Gurgaon aims to be a globally recognised management school through academic excellence & continuous innovation to nurture responsible leaders for creating sustainable alternatives.



MISSION

- Become a globally recognised management school with international & national recognition through knowledge development.
- Enhance academic excellence in research, consulting, training, and teaching with cutting edge resources.
- Encourage continuous innovation.
- Create & nurture socially responsible leaders.
- Promote sustainable alternatives in decision making.

TEAM'S MESSAGE

Dear Students

Post Graduate Diploma in Management – Banking and Financial Services (PGDM-BFS) is a specialised program designed to build and cultivate next generation leaders in global banking and financial services industry.

Global banking and financial services (BFS) industry is undergoing a systemic shift due to changing global economic and geopolitical outlook. In India, BFS sector has evolved from Rs. 1.8 trillion industry in 2005 to Rs. 105 trillion giant in 2025. **India's BFSI sector is expanding** at a 10–12% annual growth rate. India ranks 5th largest in global market capitalisation and India's Mutual Fund AUM hit \$850 billion in 2025. **India is 3rd largest Fintech Market** in the world with market size projected to be Rs. 36 trillion by 2029. **India is the global hub of BFSI Global Capability Centre (GCC)** and projected to house 2200+ GCCs by 2030 employing more than 3 million professionals with projected value of \$135 billion. The BFSI industry is evolving rapidly—**digital transformation, regulatory complexity, data-driven decision-making, artificial intelligence & machine learning based modelling & sustainability** imperatives are reshaping the skills required of tomorrow's leaders.

To cater to these emerging and encouraging trends in BFS space and the changing skill set and training required to excel in this sector, MDI Gurgaon has curated an advanced PGDM-BFS program which will prepare you for the current and future **BFSI roles**. PGDM-BFS equips you with advanced skills in financial services that requires proficiency in risk management, treasury and fixed income markets, corporate banking, data analytics, risk & cybersecurity, AI ML-driven financial modelling, fintech innovation, compliance, ESG finance and technical aptitude.

Our PGDM-BFS (Banking and Financial Services) blends **academic rigor, experiential learning, and global benchmarking**. You will gain the ability to analyze complex financial systems, design innovative solutions, and lead organizations through digital and regulatory transformation. You will engage with **case studies, simulations, live projects, and industry immersions** that mirror the challenges faced by banks, asset management companies, fintech firms today and going forward. Beyond technical knowledge, we focus on cultivating a value system, **ethical judgment critical and innovative thinking, effective communication, and leadership capabilities**—qualities that distinguish professionals who thrive in complex financial ecosystems.

Another strength of this program lies in its **integration of technology and global finance**. From AI-driven credit scoring to blockchain applications in trade finance, you will gain exposure to frontier tools that are redefining BFSI globally. Our practitioner oriented faculty bring both scholarly expertise and industry experience, ensuring that your learning is anchored in theory yet tested against practice. PGDM-BFS is not just about securing a job; it is about preparing for a **lifetime career of impact**—where you contribute to financial inclusion, innovation, and resilience in India and the global BFS sector.

We encourage and welcome you to be a part of the **inaugural batch of PGDM - Banking & Financial Services (BFS)** to gain the opportunity to learn, lead, and shape the future of financial services.

Best Wishes,
Dean, Chairperson & Faculty-in-charge

PGDM-BFS CORE TEAM



Prof. Manoj Anand

Professor
Dean - School of Management of Financial Institutions &
PGDM - Banking & Financial Services (BFS)



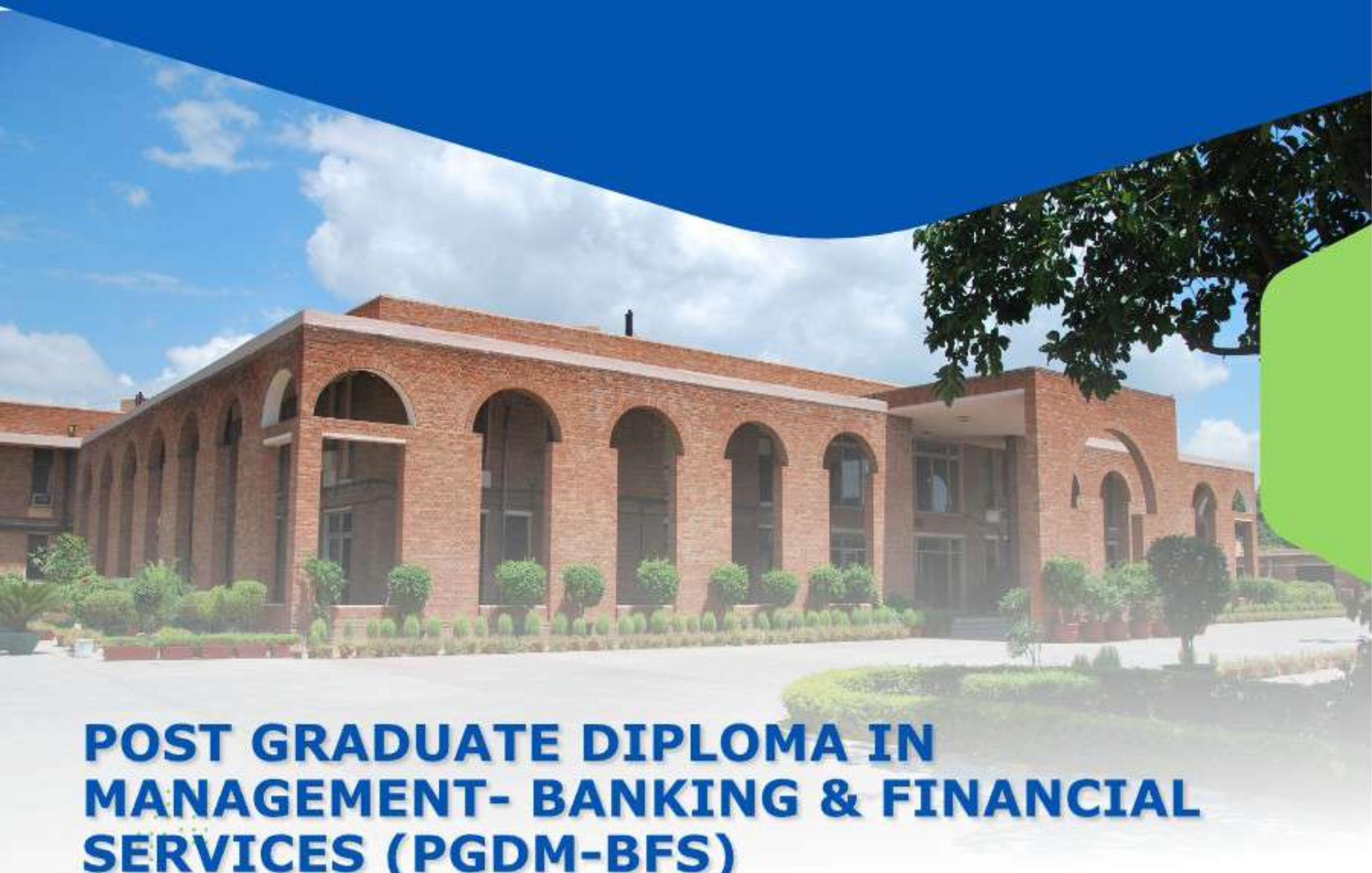
Prof. S Veena Iyer

Associate Professor
Chairperson - PGDM - Banking & Financial Services (BFS)



Prof. Neharika Sobti

Assistant Professor
Faculty In-charge - School of Management of Financial
Institutions & PGDM - Banking & Financial Services (BFS)



POST GRADUATE DIPLOMA IN MANAGEMENT- BANKING & FINANCIAL SERVICES (PGDM-BFS)

MDI Gurgaon, under its new School of Management of Financial Institutions (SoMFI), proposes to launch its flagship 2-year, Full-Time, residential Post Graduate Diploma in Management in Banking and Financial Services (PGDM-BFS) from the forthcoming academic year 2026-27 at the MDI Gurgaon campus. PGDM-BFS will target fresh graduates and working professionals with under three years' experience who aspire to build their careers in the banking and financial services domain, including Commercial, Retail, and Investment Banking, Risk Management, BFS Consulting, Fintech, Asset Management, Quantitative Finance, and Financial Markets. The primary differentiation of PGDM-BFS is an in-depth coverage of banking and finance domain knowledge and skillsets, electives benchmarked to BFS industry needs, specialization tracks mapped to career opportunities in the BFSI industry, curated and co-created in collaboration with leading Indian and global academic and industry partners.

The School of Management of Financial Institutions (SoMFI) was established by MDI Gurgaon in 2022 to offer education, training, research, and consulting services in the banking and financial institutions domain. The School emphasizes the needs of emerging markets, with a primary focus on India and South Asian

countries. SoMFI offers a range of academic programs that are research-led and industry-driven, ensuring that participants receive high-quality education and practical training in banking and financial services. It also engages in corporate trainings, consulting and knowledge sharing through conferences.

To power the School's offerings with rigorous research, The Centre for Financial Services, was established under SoMFI in 2025. This centre undertakes research in finance, economics, and relevant applications of behavioural science in this domain. These include, but are not limited to, policy formulation, business strategy, regulation, and operational issues across banking, insurance, mutual funds, wealth management, pensions, financial advisory services, fintech, and NBFCs. The Centre carries out its research through close engagement with industry stakeholders, academia, and policymakers.

The key focus of SoMFI is the development of future leaders in the Banking and Financial Services sector, with particular emphasis on boardroom leadership development, technology awareness, and corporate governance.

PROGRAMME LEARNING GOALS

- Ethics, governance & responsible citizen consciousness
- Strategic management of banking and financial services in the global context
- Critical and Innovative thinking
- Leadership, teamwork and effective communication
- Proficiency with data and technology for organizational needs

TARGET CAPABILITIES

- Deep understanding of the business models of banks and financial services
- Strong Analytical and Quantitative Skills
- Technology & Digital Banking interventions
- Risk and Compliance Management
- Managing uncertainty and complexity in the financial sector
- Effective communication and leading with responsibility

PROGRAMME STRUCTURE

- The programme is spread over six terms of three months each. The core courses are covered in the first three terms. These courses are designed, structured, & curated to impart a blend of functional, domain, and technical competencies essential for specialized career paths in the BFS sector.
- The first year culminates in a compulsory industry internship of 8-10 weeks.
- During the three terms in the second year, students can opt for a combination of major, minor and free electives. Students can specialize in one or two tracks; minimum six electives (or 18 credits) and minimum four electives (or 12 credits) are required to secure a major and minor respectively. Students will complete between fourteen to seventeen courses in the second year, that includes a compulsory dissertation or capstone.
- Besides the core and elective courses, the curriculum includes workshop-based job-skilling & behavioral/ values-based capability modules for holistic personality and skill development of students.
- Partnering with industry, the programme aims to impart at least 20% of the classroom teaching by industry experts.

SPECIALIZATIONS:

- **Specialization Track 1:** Corporate Finance and Consulting for BFS
- **Specialization Track 2:** Banking, Risk Management, and Fintech
- **Specialization Track 3:** Financial Markets, Asset Management, and Quantitative Finance

WORKSHOP-MODE MODULES

- **Job-skilling courses:** Python programming, Finance Data lab; Building entrepreneurial mindset; Leading for creativity and Design Thinking
- **Values & Personality-based:** Ethics in life and business; Power of positive thinking and building resilience; Leadership & Emotional Intelligence; Personal Branding

LEARNING CENTRIC PEDAGOGY

- Interactive and participative teaching through case studies and role plays
- Experiential learning through simulations and industry projects
- Wholesome exposure and perspectives from international academics and industry faculty

EVALUATION

MDI Gurgaon follows a continuous evaluation system. A student earns a letter grade in each course with an associated grade point. The creditweighted average of these grade points in the programme is the Cumulative Grade Point Average (CGPA).

STUDENT EXCHANGE PROGRAMME

A student can study for one term in a partner foreign institution in lieu of his/her study term at MDI Gurgaon. Details on the selection process & opportunities will be available after joining MDI Gurgaon.

FINANCIAL ASSISTANCE

100% Tuition fee waiver under TFW scheme of AICTE is available to the students from EWS Category as per provisions of the scheme. MDI Gurgaon offers Merit cum Means Scholarship scheme (50% tuition-waiver) for meritorious students belonging to economically weaker Sections (EWS).

Power your career in Global Banking and Financial Services with Advanced Technical and Soft skills with PGDM-BFS.

PROGRAMME HIGHLIGHTS

Why have a career in Banking and Financial Services (BFS) Industry?

- Global banking & financial services valued at :\$30T (2025)
- India banking growing assets size: \$2.8T (FY2025)
- **India BFSI sector** expanding at: **10–12%**
- **India is global BFSI GCC hub** with: **2,200+ GCCs, 3M professionals, \$135B value (2030)**
- BFSI jobs growth in India: **+10%, ~250K permanent roles**
- **India market capitalization rank: 5th globally**
- **Mutual Fund AUM** India hits: \$850B (2025)
- **Fintech market India: 3rd largest, size (2029): ₹36T**
- **Majority BFS** roles requires specialized skill sets: data analytics, risk management, & cybersecurity & AI driven financial modelling

Why join PGDM-BFS ?

- In-depth, comprehensive & applied BFS knowledge
- Analytical & Quantitative Proficiency in data driven decision making
- Industry relevant core courses across:
 - **Functional competency**
 - **Domain competency**
 - **Technical competency**
 - **Cross-functional learning**
 - **Job skilling**
 - **Value-based courses**
- Expertise in Quantitative Finance & programming to build fintech products & services
- AI & ML for BFS problem-solving
- 3 specialization tracks:
 - Corporate Finance & BFS Consulting
 - Banking, Risk Management & Fintech
 - Financial Markets, Asset Management & Quantitative Finance
- Flexible, customizable learning
- 45+ BFS electives (major/minor)
- Live BFS research dissertation
- Capstone & live industry projects
- Networking with BFS alumni
- Global partnerships with FT50 schools

Career Path & Impact

- Front-end banking roles
- Treasury & ALM operations
- Credit & market risk roles
- Private equity & venture capital
- Private credit & equity research
- Risk & compliance (banks, fintech, AMC, NBFCs)
- Quantitative finance roles
- Research positions
- Asset management (MFs, hedge funds, AIFs)
- Trading & algorithmic trading (front/back-end, GCCs)
- AI & data analytics (BFS GCCs)
- Techno-functional finance roles
- Product, sales & marketing (BFS)
- BFS operations management

PROGRAMME STRUCTURE

YEAR 1:

Core Courses across Foundation, Term 1, Term 2 and Term 3

COURSES TYPES	TERM 1 Core Courses	TERM 2 Core Courses	TERM 3 Core Courses
FUNCTIONAL COMPETENCY COURSES	Financial Reporting and Analysis	Fundamentals of Finance	Applied Corporate Finance
	Management accounting and control	Macroeconomics	Strategic Management
	Managerial Economics	Managerial Communication	People Management & Organisational Behavior
	Marketing for Financial Services	Business and Banking Laws	
DOMAIN COMPETENCY COURSES	Financial Markets, Institutions & Products	Overview of Corporate & Retail Banking	Financial Risk Management
		Product management and pricing for Financial Services	Financial mathematics
TECHNICAL COMPETENCY COURSES	Statistics for Management	Quantitative Methods for Finance	Financial Analytics & Machine Learning
			Digital Transformation and Gen-AI applications in Financial Services
JOB SKILLING COURSES	Fundamentals of Python Programming	Financial Modelling with Excel	Advanced Python for Finance
	Finance Data Lab	Fundamentals of Artificial Intelligence	Building Entrepreneurial Miniset
VALUES BASED COURSES	Art of Mind Management	Ethics in life and business	Power of Positive Thinking and Building Resilience

YEAR 2:

Major & Minor Electives* across 3 Specialisation Tracks & Research Dissertations

SPECIALIZATION TRACK 1: Corporate Finance and Consulting for BFS	SPECIALIZATION TRACK 2: Banking, Risk Management, and Fintech	SPECIALIZATION TRACK 3: Financial Markets, Asset Management, and Quantitative Finance
• Business Valuation; • Private Equity & Venture Capital; • Mergers & Acquisition and Corporate Restructuring • Financial Derivatives; • Entrepreneurial Finance; • Alternate Investment Funds; • Project and Structured Finance; • Trade Finance • Sustainable Finance & Impact Investing • Behavioral Finance • International Finance	• Corporate Banking; • Asset-Liability Management; • Credit Risk Modelling and Management; • Fixed Income Securities, Fintech, • Digital Transformation in BFS; • Treasury and Market Risk Management • Foreign Exchange Risk and Management • Fintech • Financial Operations • Insurance and InsurTech	• Indian Financial Markets & Regulations • Machine Learning for Finance; • Quantitative Asset Management; • Blockchain & Cryptocurrencies; • Alternative Investment Funds; • Algo and other Trading Strategies • Financial Econometrics & Predictive Analytics

*These are indicative courses and are subject to change.

Summer Internship Placements (SIP) in BFS sector after Term 3 in Year 1.

ADMISSION & SELECTION PROCESS (2026-28)

Students shortlisted on the basis of their application details and CAT 2025 scores are invited to give their preference for the PGDM (BFS) if they have an inclination and interest to make a career in banking, fintech, asset management, wealth management, private equity and venture capital, insurance, and related fields.

Those pursuing or holding qualifications such as CA/ ICWA/ CFA/FRM are encouraged to apply. With banking and financial services becoming more tech- and data-driven, candidates possessing degrees in Engineering, Computer Science, Mathematics, Physics and Statistics may be good fits in the future of banking and financial services. If you have prior work experience in the BFS sector, you may be a good fit for this programme.

For candidates invited for Group Discussion (GD), Written Aptitude Test (WAT) and Personal Interview (PI), the selection process will be conducted between February and April 2026. The interview centres include Bengaluru, Gurugram, Kolkata, Hyderabad and Mumbai.

Final selection is based on weighted scores of CAT, GD-WAT-PI, behavioural assessment, academic merit, diversity and work experience.

FEE STRUCTURE & PAYMENT SCHEDULE (Tentative – Subject to Revision)

Successful candidates will be intimated of their final selection in **April 2026**.

The **ONE TIME INTRODUCTORY FEE** offer and the fee break-up is given below.

Nomenclature of Fees	1st Year (₹)	2nd Year (₹)
Tuition Fees	7,33,850	7,33,850
Learning Material Fees	62,000	62,000
Students Activities	31,250	31,250
Library Fee	37,700	37,700
Alumni Fee	15,000	-
Security Deposit*	27,500	-
Total Fee (Without Boarding & Lodging)	9,07,300	8,64,800
Boarding Charges	1,04,200	1,04,200
Lodging Charges	1,09,750	1,09,750

PGDM-BFS Grand Total (Two Years): ₹ 22,00,000

*Security Deposit is refundable

*Fees are subject to revision

CONTACT US



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GURGAON

Management
Development
Institute



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